THE SCHOOL OF BUSINESS

A degree in the Mercy College School of Business will prepare you not only to understand the complex inner workings of businesses, but how you can plan, organize, lead and control the direction your organization will take. The School of Business focuses on flexibility, real-world application and academic rigor.

At Mercy College, we are focused on career preparation from the moment you become a student. Active learning is key in the School of Business. Our students don’t just learn from industry professionals, they have the opportunity to jump in and do real work themselves in consulting, entrepreneurship, investing and international business; all while learning valuable leadership skills.

DISTINCTIONS:
► Mercy College graduates have gone on to make names for themselves as chairman and CEO of Parade Magazine, COO of MTV Networks International, Partners in Pricewaterhouse Coopers and KPMG, Time Warner, Ralph Lauren and many others.
► The Strategic Consulting Institute gives students the opportunity to gain hands-on experience in management consulting. All graduate business students are welcome to participate. Past SCI clients include: IBM, the City of White Plains, Westchester County Association, a neurosurgery group and an entertainment company.
► GMAT/GRE optional, business and non-business majors welcome
► Mercy College is ranked #16 on Crain’s Magazine list of New York’s largest MBA Programs

Business Administration (MBA) Master’s Degree

Earn your MBA in the heart of the business capital of the world. In just one year, you can put the country's premier business credential in your hands.

You will learn through hands-on-experiences giving you the opportunity to work on real projects, for real clients.

Classes are taught by former executives, CEOs, CFOs and entrepreneurs - industry leaders from Wall Street to Main Street - who bring their extraordinary professional experience into the classroom.

The MBA Program offers the opportunity for you to concentrate in an additional facet of business, adding even more value to your MBA. We offer eight concentrations, giving you plenty of options for customizing your degree.

The eight concentration areas are:
► Accounting
► Finance
► Human Resource Management
► International Business
► Management
► Managerial Analytics
► Marketing
► Organizational Leadership

TURBO PROGRAM

Turbo is a one-month, intensive program where students can jump start their degree and earn 21 credit waivers (at no additional cost) to be used toward a Mercy College MBA.

The one-month Turbo Program is offered during January, March, April, June, July and August among our Dobbs Ferry, Bronx and Manhattan Campuses. Turbo classes are held Monday-Friday in the evening, and all-day Saturday. After completing Turbo, students will register for their remaining MBA classes.

CAREER OPPORTUNITIES:

Graduates with an MBA work in a wide variety of industries including government, for profit and non-profit organizations, health care and other areas. Students work in a wide variety of areas including human resources, marketing, advertising and more.

COURSES OF INTEREST:

MBA students study a wide array of courses, including: Financial Accounting, Marketing Systems, Intro to Quantitative Analysis, Managerial Economics to name a few.

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The MBA Program offers eight areas of concentration, letting students customize their degree for their interests and career goals.

CAMPUSES:
Dobbs Ferry, Bronx and Manhattan Campuses.

FINANCIAL AID:
The Sisters of Mercy founded Mercy College with the belief that a college education should be accessible to anyone hungry enough to earn it. Today our costs are, on average, about 50 percent less than other private colleges in the area.

Mercy also works hard to help you identify and secure all the funding available to you, including New York State and federal grants. We offer a variety of programs to help you pay for your education — from scholarships to grants to work-study programs — and our team of financial experts are here to work with you to help you reach your goals.

Can I transfer graduate credits previously taken at another qualified institution?
Advanced graduate courses taken at other graduate schools of business prior to admission to the MBA program may be transferred for credit with the permission of the Graduate Business chair or designee. Such courses may be used to meet elective requirements, provided the student requests the transfer of credit in writing at the time of application. Transfer credit must be advanced work and is limited to up to six credits for courses with a grade of B or better completed within the five-year period prior to admission to the MBA program. The grades received in the course for which transfer credit is granted are not computed in the quality-point average for work performed in the program.

If I successfully complete the Turbo Program, do I have to complete the MBA in one-year?
No. The Turbo Program will give students the opportunity to waive up to 21 credits of the business core based on the results of your final exams. You can choose to complete the remaining 33-36 credits in whatever timeframe works best for you for up to five years.

How many credits in total are needed to finish an M.B.A.?
Mercy College’s MBA Program consists of 54-57 credits if no waivers of pre-requisites are awarded, and as few as 33 credits with waivers/Turbo. Successful completion of the Turbo can accomplish up to 21 credits being waived. The Turbo Program is offered several times per year across multiple campuses.

Do most students work while enrolled?
Yes. Many find the workload challenging but manageable.
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Human Resources Management Master’s Degree

Mercy College’s Master of Science in Human Resource Management will give you the knowledge, skills and confidence needed to excel in a human resources leadership role. The program prepares you for a career in human resource management; offers theoretical background, concepts and skills and presents an application-oriented, real-world focus so you can build highly developed management skills. Take advantage of the industry experience and mentorship of our faculty who have senior HR expertise from a Fortune 500 network, and develop your career by growing professionally.

Mercy College also offers a one-year Master of Business Administration degree with eight concentrations, including Human Resource Management.

CAREER OPPORTUNITIES:

Human Resource graduates may seek positions such as: corporate recruiter, training and development specialist, compensation planning specialist, benefits administration and planning and legal administration.

COURSES OF INTEREST:


DID YOU KNOW?

We now offer an Advanced Certificate in Human Resources. This certificate is comprised of major core courses and selected electives totaling 18 credits.

CAMPUS:

Dobbs Ferry and Manhattan Campuses as well as Online.

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We offer a variety of programs to help you pay for your education — from scholarships to grants to work-study programs — and our team of financial experts are here to work with you to help you reach your goals.

FREQUENTLY ASKED QUESTIONS

If I already have a graduate degree, can some credits be applied to this degree?
Depending on the appropriateness of the course content and the grade achieved, up to six credits can be applied to the MS in HRM.

What are the general qualifications for admission to the program?
Generally, a 3.0 GPA from an accredited undergraduate institution, complete the application for graduate admission and meet with the Program Director. Practical experience in human resources helps. For applicants whose undergraduate GPA is less than 3.0, completion of the GMAT may be required.

How many credits are required for completion of the degree?
It’s a 36-credit program. The curriculum is comprised of core courses in major human resource functions, elective courses in major specializations (research techniques and thesis preparation) and a capstone course.
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Organizational Leadership Master’s Degree

A Master of Science in Organizational Leadership prepares students for a business career where they can use their creativity, ingenuity and motivation to shape the future of the organizations they work for. The program focuses on the role of leaders in achieving organizational effectiveness and emphasizes skills such as: motivating individuals, understanding cultural differences and the influence it has on organizational behavior, adapting to workplace changes, communication strategies, understanding market environment and more.

Mercy College also offers a one-year Master of Business Administration degree with eight concentrations, including Organizational Leadership.

CAREER OPPORTUNITIES:

Organizational Leadership graduates work in a wide variety of industries including government, for profit and non-profit organizations, health care and other areas. Organizational Leadership offers many career paths, because no matter what industry or specialization you’re interested in, there’s always going to be a leader. These leaders are the people who gather all the information about problems that need solving, or situations that could be improved and they develop a plan to find solutions.

COURSES OF INTEREST:

Organizational Leadership students study a wide array of courses, including: Practicing Ethical Leadership, Aligning Meaning and Purpose, Leading Diverse Teams and Leading Team Projects to name a few.

DID YOU KNOW?

According to the United States Department of Labor, jobs for management analysts, who handle organizational issues are expected to rise by 14 percent through 2024.

CAMPUS:

Bronx and Manhattan Campuses as well as Online.

FINANCIAL AID:

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Mercy also works hard to help you identify and secure all the funding available to you, including New York State and federal grants. We offer a variety of programs to help you pay for your education — from scholarships to grants to work-study programs — and our team of financial experts are here to work with you to help you reach your goals.

FREQUENTLY ASKED QUESTIONS

How quickly can I complete the degree program?
Exactly 12 months.

What can I gain from this program?
Due to the relevance and demand for transformational leaders in today's workplace, the MSOL offers limitless opportunities for graduates of our program.

How many courses do I have to take at a time?
One to three courses a quarter, subject to completing the program within the time limit.

What are the general qualifications for admission to the program?
Generally, a 3.0 GPA from an accredited undergraduate institution, complete the application for graduate admission and meet with the Program Director. Practical experience in human resources helps. For applicants whose undergraduate GPA is less than 3.0, completion of the GMAT may be required.
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Mercy College also offers a one-year Master of Business Administration degree with eight concentrations, including Accounting.

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Public Accounting Master’s Degree

The M.S. in Public Accounting is a registered 150 credit hour licensure-qualifying program. Upon completion of the prerequisite and requisite courses, you can sit for the Certified Public Accountant (CPA) examination in New York State. Graduates of the M.S. in Public Accounting Program who aspire to become CPAs will satisfy the New York State licensure requirement with one year of appropriate professional work experience.

If you have an undergraduate degree in accounting or another field, a Master of Science in Public Accounting is for you. The M.S. in Public Accounting will prepare you for employment in a dynamic profession. Our program is perfect if you wish to enter or advance your career in the profession of public accountancy, industry, government or not-for-profit organizations.

CAREER OPPORTUNITIES:

Public Accounting graduates may seek positions such as: Certified Public Accountant (CPA), government auditor, internal auditor, financial advisor, tax accountant and management services accountant.

COURSES OF INTEREST:

Accounting students study a wide array of courses, including: Contemporary Issues Auditing, Fraud Examination, Managerial Economics and Corporate Financial Policy to name a few.

DID YOU KNOW?

Mercy College is an official site for the Internal Revenue Service’s (IRS) Volunteer Income Tax Assistance (VITA) Program. This program gives Mercy College students real-world experience working on taxes, while helping the local community.

CAMPUS:

Dobbs Ferry.

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FREQUENTLY ASKED QUESTIONS

What are the prerequisites for the M.S. in Public Accounting Program?
A Bachelor’s degree in accounting from an accredited institution will most likely meet the program prerequisites. If you majored in something other than accounting, you’ll most likely need to take undergraduate prerequisite accounting and/or business courses. Contact the Accounting Chairperson to apply to the prerequisite program and have your undergraduate credits evaluated.

How long is the program?
The 30-credit M.S. in Public Accounting can be completed in as few as 14 consecutive months of study. Many students begin the program each June and finish by the following July. Typically, students take two courses each 10-week term in the evening at the Dobbs Ferry campus and can complete the program in five consecutive terms.

What are the admission requirements for the M.S. in Public Accounting Program?
An undergraduate degree in Accounting or its equivalent and a grade point average (GPA) of 3.0 or higher.